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ELAN Monthly Sales Report – December 2024

ELAN Microelectronics Corp. (the Company), a leading touch controller solution provider in global NB market, announced its consolidated net sales of NT\$ 971 million for December 2024. Despite the traditional slow season, the company benefited from increased orders as customers sought to mitigate risks of tariff policies and planned to pull in orders earlier. Additionally, demand for stockpiling before Lunar New Year further boosted shipment momentum. Revenue grew 1.48% YoY but declined 0.93% MoM.

The company is actively collaborating and promoting AI features for application in new models, preparing to embrace the coming AI PC era. Observing the trend of customers incorporating more advanced features, such as fingerprint sensor and Haptic touch pad, we maintain optimistic on the long-term development of AI PCs. We are working closely with customers to expand in the AI market, striving to create maximum value together.

Sales for December 2024 --YoY Comparison

Unit: NT\$ Thousand

Year	2024	2023	YoY
Net Sales (Consolidated)	971,459	957,272	1.48%

The sales breakdown in December 2024: Touchpad Module 49%, Touchscreen Controller 16%, Fingerprint Sensor 9%, Pointstick (PST) 20%, Microcontroller 4%, and 2% from the sales of affiliates. Touch applications, including biometric applications, accounted for 74% and non-touch applications accounted for 26%.

Affected by macroeconomic uncertainties such as the high-interest rate environment and the U.S. presidential election, the recovery of consumer electronics has been slower than expected. However, the company continues to receive short-term boosts, and during the traditional slow season, there is still demand for stockpiling before Lunar New Year and shipments in response to tariff policy. However, NB related orders continue to grow, with some high margin products, including Pointstick and Touchscreen, have reached a better

<<ELAN is a world leader in human-machine interfaces, notably in Touchscreen Controller with Pen Supports, Touchpad Module, Pointing Stick and Biometrics (fingerprint sensors and facial recognition). For more information, please go to <http://www.emc.com.tw/emc/en>.>>



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performance than we anticipated. With the market gradually rolling out various AI PCs, the company remains highly confident in this development trend. By collaborating with customers to develop AI functionality chips, the company expects its operations to continue improving.

Looking ahead, the growth momentum in the supply chain is also expected to benefit. Driven by the replacement cycle and the promotion of AI PCs, these advancements are anticipated to provide businesses and users with enhanced productivity while injecting new vitality into the NB market.

Looking ahead to the NB market in 2025, we anticipate a NB replacement cycle due to 1) Microsoft's Windows 10 will no longer receive support updates or free software updates, starting in 2025'Q4, and 2) a well-prepared AI PC supply chain. In fact, such replacement cycle already started in the Japanese market in 2024, and the growth trend of the demand is expected to continue. General market research institutions view the market positively, predict moderate market growth. With this, we are confident in driving an increase in operational efficiency.

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